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Experience

Ponton Home & Hardware Center Oranjestad, Aruba
Started own Hardware Store & Home Center. Sells everything for home improvement.

September 2009 - **Owner**
Present

Kooyman Holding NV

Kooyman Megastore Aruba (Former Antil NV) Oranjestad, Aruba
Major Hardware Store

August 2006 - **Assistant Store Manager/Branch Manager**
September 2008 **Kooyman San Nicolas**

In charge of hardware store in San Nicolas. Turned a money losing situation around to a profitable one in less than 1 year. Has the cleanest, best merchandised store in chain as well as the highest motivated staff. Increased sales yearly by at least 20%.

November 2002 - **Assistant Store Manager - Megastore**
August 2006 **Aruba**

In charge of running major hardware store & building materials. Renovated and changed property from Antil NV. to Kooyman Megastore Aruba. Assured that property is efficient, sales are above budget, costs are under control and inventory is at par levels. Biggest achievements include renovation without stoppage of operation, and sales increases of 25% and more yearly by implementation of innovative techniques.

Brickell Bay Real Estate

Brickell Bay Beach Club Oranjestad, Aruba
Brickell Bay Beach Club is a 101 room limited service hotel across the street of the High rise hotels in Aruba. It has 101 newly renovated rooms, Continental breakfast, a minimarket, Cable Tv. Lounge area, Car rental and the friendliest

staff on the island of Aruba

July 2001 -
April 2002

General Manager

In charge of all Operations, Sales and Marketing Food operations and positioning of Hotel. In charge of making and following business plan. Renovated property that was bankrupt bringing it to profitability and restored outlook. Accomplished an immediate occupancy level of plus 80% with above expected ADR upon opening of property. Also immediate international recognition was achieved.

Occidental Allegro Hotels & Resorts

Allegro Resort aruba

Oranjestad, Aruba

419 room 4 star all-inclusive Resort on the most beautiful beach in Aruba. Full service Hotel with 5 restaurants, casino, 2 lighted Tennis courts, watersports, spa, free form swimming pool beach area, concierge, shops.

March 1999 -
June 2001

Front Office Manager

In charge of Front Office, Housekeeping, PBX, Bellmen, Reservations and some Sales. Also hosted shows and oversaw activities. Was responsible to maintain guest satisfaction index above 92%, scheduling, payroll, budgeting, sales forecasting, control of room inventory and yield management.

Meta Corporation

Aruba Sonesta Resort & Casino

Oranjestad, Aruba

4 star 299 room downtown hotel with its own island. Guests are transferred by boat to Sonesta's manmade island where they can spend the whole day. Located in the heart of downtown Oranjestad, it is in the center of seaport village which comprises an array of 300 shops and restaurants. Amenities include the largest casino in the Caribbean, a tennis court, showroom, 3 restaurants, concierge, valet parking, full gym, pool and conference center.

October 1995 -
March 1999

Front Office Manager

In charge of Housekeeping, Front Desk, PBX, Bellmen. Responsible for Front Office operations. Payroll, forecasting, yield management site inspections and financial stability with control of accounts receivables. Motivation and training of staff, room inspection and sales blitzes also part of secondary responsibilities

Sun Developement NV

Costa Linda Beach Resort Orajnestad, Aruba
5 star Time share resort on the most beautiful beach in Aruba. Complete with 155, 2 and 3 bedroom suites, the most spacious rooms ever built in Aruba. Amenities include: minimarket, 2 restaurants, library, car rental, 2 lighted tennis courts, pool, beauty shop, jewelry store.

November 1992 - **Room Division Manager**
October 1995
In charge of all operations of rooms, Sales and Marketing, Administration and budget controls. Responsible for Housekeeping, front desk, Reservations, Member Services and Security. Indirectly responsible for Food and Beverage operations. In absence of general Manager in charge of all operations.

The Continental Companies

Sheraton Grand Hotel Tampa, FL
4 Star 4 Diamond property Rooms: 324 Suites: 22 Floors: 11 Full service business hotel. Amenities include: coffeemaker in room, hairdryers, alarm clock/radios color tv, pool, laundry service, business center, gift boutique, complimentary airport transportation

February 1990 - **Director of Security/Night Manager**
October 1992
In charge of hotel safety and security, guest relations, banquet functions conventions and meetings. In charge of all night operations of the hotel. In housekeeping in charge of room cleanliness, public areas, VIPs, room standardization and night housekeeping in addition to laundry operation.

Delta hotels

Delta Court of Flags Orlando, FL
800 rooms, 16 Suite hotel with pool cable tv, 2 restaurants, spa, parking, meeting space, close to Disney attractions.

July 1988 - **Assitant Executive Housekeeper**
February 1990
Upkeep of public areas, rooms and overall property. Training and motivation of new staff, VIP room setup, night shift, budgeting and controls, laundry chemical security and use.

Education

January 1983 - July 1984	Bachelor of Science University of West Florida Pensacola, FL
January 1979 - December 1980	Associate Degree Indian River Community College Fort Pierce, FL

Training

2005	Seeds of Innovation Willemstad
2005	Domino Team Building/Management Willemstad
2004	Domino Team Building/ Management Willemstad
2003	Holland Consulting Group/ Management Willemstad
2002	Blimpie Franchise Certificate Atlanta, GA
1999	Leadership Development Oranjestad
1998	Create and Maintain a Customer for life Oranjestad
1994	Human Relations Oranjestad

1994	Self Management Oranjestad
1994	Certified Rooms Division Executive
1993	Financial Management II Oranjestad
1993	Financial Management I Oranjestad
1993	Total Quality Management Oranjestad
1989	Management Development I Orlando, FL

Personal/Interests

Interests	Loves tennis. American Football (Washington redskins fan for over 20 years, reading, soccer
Copa Fundashon Respetami	Organized for years an international mini-soccer tournament whereby proceeds went to the foundation for protection and assistance for abused children RESPETAMI.

Professional Affiliations

Arubaanse Voetbal Bond	I am very active in soccer being a Aruba Soccer Federation Referee as well as a player in the national veterans league. I am also the President of the Disciplinary committee of the Aruba Soccer Federation
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Civic Memberships

Vice President of the Aruba Chamber of Commerce

Vice President of the San Nicolas Business Association

Languages

English, Spanish, Dutch, Papiamentu

Awards

Award, Sheraton
Grand

Won the Sheraton 1991 South Eastern Executive
Housekeepers Award
1991 TCC hotels safety award for being the safest
Hotel

ERNST J.E. MOHAMED

1. Wat heeft u bewogen zich kandidaat te stellen voor het lidmaatschap van de Kamer?

Mi a postula mi mes como candidato pa KLEINBEDRIJF pa e directiva di Camara di Comercio, dor cu den e ultimo 2 añanan mi a fungi caba como miembro di directiva y tabata Vice Presidente tambe.

2. Op welke wijze denkt u een bijdrage te kunnen leveren aan de ontwikkeling van de Kamer als instituut?

Mi ta haya cu mi por a contribui na bienestar di nos economia y comercio (en especial e comerciante chikito) dor di atende tur evento, reunion, curso y recepcion di KvK. Mi a siña masha hopi mes di nos economia y comercio dor cu mi tabata involvi di serca den tur reunion pa mehora esaki. Dor di ta involvi asina hopi den KvK a encurashami pa lanta mi propio negoshi y cu awe mi ta e doño hopi orguyoso di PONTON HOME & HARDWARE CENTER.

3. Hoe denkt u de Kamer te kunnen helpen haar doelstelling, w.o het bevorderen van ondernemerschap op Aruba, te bereiken?

Si mi haya e honor di wordo reeligi lo mi concentra na yuda KvK cu e direccion nobo cu e kier tuma di ta e entidad clave pa comercio na Aruba. Tambe lo mi promove y stimula e desaroyo pa esnan Arubano cu kier cuminza negoshi(nan) haya mas sosten y ayudo pa esaki. Especialmente e joven comerciante cu ta aspira di bira doño di su propio negoshi. Tambe lo mi percura pa tur negoshi chikito wordo dignamente representa y lo trata di yuda Gobierno tambe logra su metanan via KvK pa bienestar di nos economia y comercio di Aruba.